

**Broad learnings: Prepare a comprehensive desc. content on startups from all angles (gender, financial, Tier 2 & 3 etc.); it came as a desc. or essay in all 3 years from 2021 to 2023.**

Essay topics are more management & lifestyle oriented now (prepare AI, generative AI, social media & other such evolving fields from all aspects)

## ESI

### Objective:

Year	Question	Marks	Source
2023	Passage on WTO + Static facts abt WTO + present Diro General	2x4=8	ESI static + WTO Diro General from Spotlight/PIB 247
2023	Passage on Mission LiFE	2x5=10	PIB 247
2023	Passage on World Eco Outlook by IMF, its projections, abt the report & IMF functions	2x4=8	PIB 247/ Reports & Indices + IMF static
2023	Passage on PVTG, criteria, which state highest + Budget priority	2x3=6	PIB 247 + Budget + Knowledge on PVTG
2023	Passage on e-Shram portal + latest numbers & facts abt the portal	2x4=8	PIB 247
2023	Sovereign Gold Bond	1	Govt. schemes
2023	PM's scholarship scheme	1	Govt. schemes
2023	PM Jan Aushadhi Kendra	1	Govt. schemes
2023	Stand-up India scheme	1	Govt. schemes
2023	Swadhar Greh Scheme	1	Govt. schemes
2023	Sukanya Samridhi Yojana	1	Govt. schemes
2023	PM KISAN	1	Govt. schemes
2023	Digi yatra Scheme	1	Govt. schemes + PIB 247
2023	Eklavya Residential school	1	Govt. schemes + PIB 247
2023	Ayushman Bharat	1	Govt. Schemes
2022	One nation One Ration card	2x3=6	PIB 247

2022	WB Human capital index	2x4=8	Reports & Indices
2022	India-Aus FTA	2x3=6	PIB 247
2022	Sovereign Gold Bond Scheme	1	Govt. schemes
2022	SMILE scheme	2x3=6	Govt. schemes
2022	UDAN scheme recent event	1	PIB 247
2022	Raisina Dialogue & recent one ke details	2x3=6	PIB 247
2022	PM Kisan Maan Dhan	2x2=4	Govt. schemes
2022	Match the following	1	Govt. schemes
2022	Bhoomi Rashi portal	1	PIB 247
2022	PM Matysa Sampada Yojna	1	Govt. schemes
2022	Scheme on cooperatives	1	Govt. schemes
2022	PM AJAY	1x2=2	Govt. schemes
2022	PM Vaya Vandana Yojna	1	Govt. schemes
2022	Export-Import code	1	Bouncer
2022	PM e-Vidya scheme	1	PIB 247
2022	Basics of taxation	1	ESI static
2021	STARS	2x2=4	Govt. schemes
2021	PM KISAN & latest data	2x3=6	Govt. schemes + PIB 247
2021	Recent report on global recovery post Covid	2x4=8	Reports & Indices
2021	AMRUT scheme	2x4=8	Govt. schemes
2021	Advantages of foreign trade	2x1=2	Common sense
2021	RBI new monetary policy tools	2x3=6	RBI 247
2021	TRIPS vaccine waiver	2x1=2	Spotlight

2021	PM AASHA	2x1=2	Govt. schemes
2021	RKVY Raftaar	2x1=2	Govt. schemes
2021	Govt. schemes matching	1	Govt. schemes
2021	m-Kisan portal	1	PIB 247
2021	Portals launched under Digital health mission	1	PIB 247
2021	UN SDG meet called by	1	Bouncer
2021	Operation Greens	1	Govt. scheme
2021	Budget announcements	1	Budget
2021	Economic survey	1	ES
2021	New labour codes 2020	1	PIB 247 + static
2021	Distributive justice defn	1	Common sense
2021	Sovereign Gold Bond scheme	1	Govt. schemes

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Desc:

Year	Question	Marks	Source
2023	RBI C&F report, climate aspects	15	RBI 247/ Reports
2023	World bank World Dev. Rep. on migrants	15	Reports & indices /PIB 247
2023	UNDP report, gender equality + gyaanbaazi	15	Reports & indices /PIB 247
2023	3 govt. schemes on poverty alleviation	10	Govt. schemes / Static + gyaanbaazi
2023	Monetary policy tools	10	ESI/Finance Static
2023	Challenges for Startups	10	Random gyaanbazi
2022	Challenges faced by positive discrimination policies in addressing inequalities	15	Analytical
2022	Economic reforms since 1990	15	ESI/Finance static
2022	Financial stability report	15	Reports
2022	Challenges in rural entrepreneurship	10	No direct source
2022	Short note on present Monetary Policy Framework	10	ESI static
2022	NBFCs & types (explain)	10	Finance static
2021	Pros & Cons of Per Capita income, Consumption & inflation & Safety Nets in Poverty measurement	15	ESI static + Analytical

2021	Horizontal & vertical divisions as per FC + steps	15	ESI static
2021	Different dimensions of globalization	15	ESI static
2021	Disinvestment with reference to this yr's budget	10	Budget + ESI static
2021	Demographic transition & Eco growth	10	ESI static
2021	India's climate commitments wrt socio-economic, health & dev.	10	Bouncer

## Finance

Objective:

Year	Question	Marks	Source
2023	Schemes trio: Jan Dhan; JJB, SBY, APY	2x5=10	Govt. schemes
2023	Passage on Corporate Governance	2x5=10	Finance static
2023	Return on Asset	1	Finance static
2023	NaBFID full form	1	Finance static
2023	LRS limit	1	Finance static
2023	Alternate Source of Finance example	1	Finance static
2023	Non-tax revenue	1	ESI static
2023	Bill of exchange	1	Finance static
2022	CSR factual questions	2x4=8	Finance static
2022	Outsourcing by NBFCs	2x2=4	Common sense
2022	Basel Norms (great depth)	2x4=8	Finance static
2022	MSME turnover limit	1	ESI static
2022	FPI limit on Corpo bond for the yr	1	RBI 247
2022	Legal Entity Identifier	1	Not sure, G20 financial mechanism
2022	PIDF targets for the yr	1	PIB/RBI 247
2022	PSL thru on-lending max limit	1	Finance static
2021	NETC & FasTag	2x2=4	Finance static
2021	PPP models	2x3=6	Finance static
2021	Financial Mkt. recent changes	2x3=6	RBI 247
2021	Financial Mkt. static	2x2=4	Finance static

2021	NPCI basic role	2x1=2	Finance static
2021	E-Aksharayan portal	2x1=2	PIB 247
2021	National Translation Mission	2x1=2	PIB 247
2021	Regulatory Sandbox recent theme	2x1=2	RBI 247
2021	Max. FDI limit in Public Sector Banks	1	Finance static or RBI 247
2021	Revenue Expenditure	1	ESI static

Desc:

Year	Question	Marks	Source
2023	Retail Direct Scheme	15	Finance static + RBI 247
2023	ONDC	10	Random
2023	UPI pre-sanctioned credit lines	10	Random
2022	Blockchain & impact on banking	15	Finance static
2022	Targeted Long term Repo	10	Finance static + CA
2022	India's resp. to 2008 crisis	10	Finance static
2021	Basel norms full explain	15	Finance static
2021	Short notes on NABARD, EXIM, SIDBI, NHB, RRB	15	Finance static
2021	5 Recomm. Of budget	10	Budget

# Management

Objective:

Year	Question	Marks	Source
2023	Motivation models passage	2x5=10	Notes
2023	Passage on communication barriers	2x5=10	Notes
2023	Big 5 Model of Personality	1	Notes
2023	Conflict	1	Random
2023	Types of Ethics	1	Notes
2023	Values	1	Random
2022	Motivation models	2x4=8	Notes
2022	Organizational behaviour	2x2=4	Notes
2022	Communication	2x4=8	2 from notes, 2 bouncers
2022	Kurt Lewis change model	1	Notes
2022	Big 5 model of personality	1	Notes
2022	Displacement of Resp.	1	Ethics but not in notes directly
2021	Distributive justice	2x1=2	Ethics + common sense
2021	Personality & motivation	2x1=2	Common sense
2021	Sociology Defn	2x1=2	Common sense
2021	Org. behaviour & Kurt Lewis change model	2x2=4	Notes
2021	Barriers to Communication	2x1=2	Common sense
2021	Perceptual error	1	Notes
2021	Which of these is process theory of motivation?	1	Notes



2021	Johari window	1	Notes
2021	Management schools	1	Notes
2021	Communication Barriers	1	Notes
2021	Organizational change	1	Bouncer
2021	Employee morale	1	Common sense

Desc:

Year	Question	Marks	Source
2023	Big 5 Model of Personality	15	Notes
2023	Henry Fayol Contribution	15	Notes
2023	Code on conduct	10	Random
2022	Communication barriers and solutions	15	Notes + Analytical
2022	Change management in org.	15	Notes
2022	Ethical behaviour in org. & manager role	10	Notes
2021	Corpo gov. ka sab kuch	15	Notes
2021	Behavioural reinforcement	10	notes
2021	Transformational vs Transactional leadership	10	Notes

## English

Year	Question	Marks
2023	Essay: <ul style="list-style-type: none"><li>• Organizational culture</li><li>• Social media recruitment: pros &amp; cons</li><li>• Economic impacts of climate change</li><li>• Need for multilingual social media accounts for businesses</li></ul>	40
2023	Precis	30
2023	RC	30
2022	Essay: <ul style="list-style-type: none"><li>• Peace thru understanding, not force</li><li>• Role of female entrepreneurs in India</li><li>• Pros &amp; Cons of renewable energy &amp; role of OSOWOG</li><li>• India as world's medical destination</li></ul>	40
2022	Precis	30
2022	RC	30
2021	Essay: <ul style="list-style-type: none"><li>• Future of BPO industries in India</li><li>• Importance of creative thinking in business</li><li>• Pros &amp; Cons of teaching coding in schools</li><li>• Prevention is better than cure</li></ul>	40
2021	Precis	30
2021	RC	30